

The Relationship Between Evaluation Quality and Use: A Foundation's Perspective

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CHCF: Who We Are and What We Do



- The California HealthCare Foundation (CHCF) is a private, nonprofit foundation, created in 1996 when Blue Cross of California converted from nonprofit to for-profit
- CHCF works as a catalyst to fulfill the promise of better health care for all Californians.
- We support ideas and innovations that improve quality, increase efficiency, and lower the costs of care.

Introduction

- Foundations can provide significant input into how evaluation quality is defined
- Two cases explore the relationship between evaluation quality and a number of issues
 - o Methodological rigor
 - o Grantee engagement
 - o Program quality
 - o Innovation
 - o Evaluation use

CASE 1: Program for Elders in Managed Care (PEMC)

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Project Background

- PEMC was authorized in 1997 to improve care for high-risk seniors and frail elders in managed care plans
- CHCF invested \$15 million over five years to support multiple demonstration sites in California
- Most provided frail seniors with case management, while some targeted patients with specific conditions
- All hoped to achieve improvements in health outcomes and reduce costs

Evaluation approach

- Evaluation was considered an integral piece of the project
- Each grant included funds for an evaluation to track key outcomes
- Grantees were encouraged to use randomized designs
- CHCF also commissioned an overarching evaluation to synthesize findings

(Gold et al., 2005a & 2005b)

Evaluation results

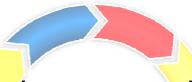
- PEMC was an ambitious program and addressed an important need
- Demonstrations did not result in statistically significant improvements in measured outcomes
- A number of factors were cited
 - o Unrealistic goals given the timeframe of the project
 - o Challenges and delays with implementation
 - o Difficulty in targeting the right patients
 - Instability in organizations participating in the project and in the external environment

(Gold et al., 2005a & 2005b)



In retrospect...

 Evaluation approach was not appropriate for the demonstrations given their stage of development



 Formative evaluation approach and rapid-cycle feedback may have been more helpful

 Focus on methodological rigor distracted the project from other aspects of evaluation quality

(Gold et al., 2005a)

In retrospect... Evaluation quality and program quality are

interdependent

Applying overly rigorous evaluation methods to

nascent interventions may stifle innovation

(McKinsey&Company, 2010).

CASE 2: Evaluating an Organization-wide Quality Improvement Project

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Project Background

- In 2009, CHCF received a proposal from a community health center to support an organizationwide initiative to increase quality and efficiency, and reduce waste.
- The projects and its result would be of interest to other community clinics
- CHCF wanted to include an external evaluation to gather lessons from this clinic's experience

Evaluation approach

- Did not want evaluation to present an undue burden on grantee
- Information produced by the evaluation should also be useful for the grantee
- Grantee input and participation in the evaluation was prioritized

Evaluation approach



- CHCF wrote request for proposals (RFP) for evaluator in partnership with grantee
- Built planning phase into project
- Both CHCF and the grantee reviewed the proposals
- Selection of the evaluator was a joint decision

Results of grantee engagement

Participation of high-level staff in all day, in-person meeting



- Staff came up with list of 38 potential evaluation questions
- Grantee willing to cover cost of collecting additional data that was not anticipated in the original budget

Ongoing challenges

- Establishing a sufficient budget can be challenging when evaluation questions have not been established
- Important for CHCF to maintain involvement in evaluation

Implications for funders

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Implications for funders

- Evaluation use provides a constructive framework for defining evaluation quality
- Foundations, grantees, and evaluators share responsibility for evaluation quality

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