



#### **Intermediate Capacity Outcomes**

# Capacity Development Resource for Program Design and Monitoring and Evaluation of Change Processes

An intermediate capacity outcome (ICO) is an improvement in the ability or disposition of stakeholders (or agents of change) to take actions. This improvement is considered an *intermediate* capacity outcome, because the expectation is that the stakeholders—thanks to the improved ability or disposition—will act to affect institutional changes toward the development goal of a capacity development program.

An ICO is the result of one or several steps (or deliverables) in the capacity development intervention (or initiative). These steps can involve different instruments (or learning approaches), including learning-by-doing. Six standard ICOs provide a typology to guide the formulation of a capacity development program. The ICOs, their definitions and attributes are presented below:

### Raised awareness

Increased disposition to act, through, for example, improved

- Understanding,
- · Attitude.
- · Confidence, or
- Motivation

## Enhanced knowledge or skills

Increased ability to act, through

- Acquisition of new knowledge or skills, or
- Application of new knowledge or skills

### Improved consensus and teamwork

Strengthened disposition or ability to act through improved collaboration within a group of people tied by a common task. This may involve for example, among team members, a stronger agreement or improved

- Communication,
- Coordination,
- Cohesion, or
- Contributions by the team members to the common task

#### Strengthened coalitions

Strengthened disposition or ability to act through improved collaboration between individuals or groups with diverse objectives to advance a common agenda. This may involve, for example,

- Stronger agreement on a common agenda for action,
- · Increased commitment to act,
- Improved trust among members, or
- Improved ability of the coalition members to leverage their diverse strengths

#### Enhanced networks

Strengthened disposition or ability to act through improved collaboration between individuals or groups with a common interest but not a formal common agenda for action. This may involve, for example.

- Improved processes for collaboration,
- Stronger incentives for participation in the network, or
- Increased traffic or communication among network members

#### New implementation know-how

Strengthened disposition or ability to act, arising from

- · Formulation of policies, strategies, or plans, or
- Implementation of policies, strategies, or plans
  This may involve, for example, discovery and innovation
  associated with learning by doing.

<sup>&</sup>lt;sup>1</sup> The relationship between capacity development instruments and ICOs is not necessarily fixed or one-to-one. One instrument may yield several different ICOs in different contexts. Conversely, achieving an ICO may require more than one instrument in certain contexts.



Development practitioners can use the typology to develop project-specific objectives for capacity development as well as identify key points to observe, monitor and measure change in the capacity areas in need of improvement. By monitoring these points, practitioners can track progress toward the achievement of measurable results. If sufficient progress has not been made, they can revise project activities as necessary in a timely manner.

Deciding on the ICOs to be achieved requires assessing what local agents need to advance a change process. Once practitioners identify these outcomes, they can plan capacity development activities in a more concrete way by:

- **Identifying local agents of change:** Who are the local agents that will drive change? For example, agents may be individuals or groups of individuals in an organization, such as senior-level officials from the ministry of finance who hold lead responsibility for budget planning.
- **Defining learning objectives:** What differences are expected after the capacity development intervention is successfully completed? Are changes expected in behaviors, relationships, processes or development actions? For example, improved consensus might be an agreement reached within the ministry of finance among the departments of budget, finance, and accounting on the process for implementing a medium term budget framework.
- Developing an implementation approach: What are the most appropriate activities to achieve the targeted ICOs? For example, which activities would be appropriate for enhancing skills in government to implement a medium term budget framework? A conventional approach would be to conduct a training course on budgeting for local officials. However, to achieve ICOs, semi-structured learning activities—such as peer-to-peer knowledge exchanges or an action-learning workshop—might be more appropriate. Thus, considering the outcomes to achieve helps practitioners move beyond conventional training activities toward transformational learning activities that advance results.

| ICOs                    | Examples of Objectives               | Examples of Indicators                                                                      |
|-------------------------|--------------------------------------|---------------------------------------------------------------------------------------------|
| Raised                  | Improve participant confidence and   | Number and percentage of staff in line ministries                                           |
| awareness               | motivation to implement budget       | targeted by a program who report improved                                                   |
|                         | reform                               | confidence and motivation to implement budget                                               |
|                         |                                      | reform                                                                                      |
| Enhanced                | Enhance staff ability to apply new   | Number and percentage of finance division staff                                             |
| knowledge or            | skills in medium term budget         | trained in macro-economic forecasting who apply                                             |
| skills                  | planning                             | the tools in planning a medium term budget                                                  |
|                         |                                      |                                                                                             |
| Improved                | Improve communication and            | Improved communication and coordination within                                              |
| consensus and           | coordination among departments of    | the ministry of finance among the departments of                                            |
| teamwork                | the ministry of finance on an action | budget, finance, and accounting contributed to                                              |
|                         | plan for implementing a medium       | move forward the action plan for implementing a                                             |
|                         | term budget framework                | medium term budget framework                                                                |
| Strengthened            | Advance multiple stakeholders'       | Joint plan of action to implement a medium term                                             |
| coalitions              | common agenda for action to          | budget framework moved forward by ministry of                                               |
|                         | implement a medium term budget       | finance, planning commission, and line ministries                                           |
| Full and and            | framework                            | Application of common to sharing at a sharing                                               |
| Enhanced                | Strengthen the ability of            | Application of common technical standards                                                   |
| networks                | stakeholders with varying agendas    | among community of practice of local budget                                                 |
|                         | but connected by common interests    | directors                                                                                   |
|                         | to apply technical standards         |                                                                                             |
| Now                     | Composito the mainistry of fire      | Charles of the impulant and the of modified to                                              |
| New                     | Formulate the ministry of finance    | Strategy for implementation of medium term                                                  |
| implementation know-how | and line ministries' implementation  | budget framework developed by ministry of finance and line ministries, based on a learning- |
| KIIOW-IIOW              | strategy for the medium term         |                                                                                             |
|                         | budget framework through an          | by-doing approach                                                                           |
|                         | experiential participatory process   |                                                                                             |

For more information contact the World Bank Institute's Capacity Development and Results Practice via email at capacity4change@worldbank.org or visit www.worldbank.org/wbi.