

# **Evaluating The Impact of Training Programs: Simple Surveys Are Not Enough!**

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# Why Evaluate?

- Training is a universally necessary activity, but is time-consuming and costly
- Valid, reliable data
- Increase effectiveness of existing training programs
- Reduce costs and increase performance

# Business as usual...

- What do we typically assess?
- BUT → What do we really want to know?
- Method “mismatch”

# Kirkpatrick's Levels

<b>Level</b>	<b>Corresponding Measurement</b>
<b>Reaction</b>	•What does the learner feel about the training?
<b>Learning</b>	•What facts, knowledge, etc., did the learner gain?
<b>Behavior</b>	•What skills did the learner develop, that is, what new information is the learner using on the job?
<b>Results</b>	•What results occurred, that is, did the learner apply the new skills to the necessary tasks in the organization and, if so, what results were achieved?

# **Limitations** of “reaction” measures

- Assessment of participant enjoyment versus substantive learning
- Passive versus active learning
- Short-term effects only
- No valid, reliable data

# Effective Training Evaluation is **Multifaceted**

- **Components of an Effective Evaluation Program** (\* modified from Kirkpatrick, 1979)
  - **Needs Assessment\***
  - **Reaction** (Most training evaluation starts and stops here)
  - **Learning**
  - **Behavior**
  - **Results**
- **Short and long-term impact assessment at both individual and org/systems-level**

# Examples and Lessons Learned

# NIMH Adult Cross-Training (AXT) Curriculum Project

- A cross-training for mental health, substance abuse, and criminal justice professionals and consumers in 9 counties across the U.S.
- **Purpose**: to develop integrated strategies (*Action Plan*) to better identify and respond to the needs of adults with co-occurring mental health and substance abuse disorders in contact with the criminal justice system

# **AXT Evaluation Design**

- **Pre-Training Site Visit**
- **Post-Training Evaluation Form**
- **Post-Training Focus Group**
- **Knowledge Questionnaire**  
(Pre- and Post-Training)
- **Follow-up Site Progress Reports (Systems-level)**  
(6 and 10 months)
- **Follow-up Phone Interviews (Person-level)**  
(2 and 12 months)

# Going Beyond "Reaction"

<b>Level</b>	<b>Corresponding Measurement</b>
<b>Needs Assessment</b>	<ul style="list-style-type: none"><li>•Pre-training Site Visit with Key Stakeholders</li></ul>
<b>Reaction</b>	<ul style="list-style-type: none"><li>•Post-training Evaluation Form</li><li>•Post-training Focus Group</li></ul>
<b>Learning</b>	<ul style="list-style-type: none"><li>•Pre/Post Knowledge Questionnaire</li></ul>
<b>Behavior</b>	<ul style="list-style-type: none"><li>•Person-level Follow-up Phone Interviews (2 and 12 months)</li></ul>
<b>Results</b>	<ul style="list-style-type: none"><li>•Systems-level Follow-up Site Progress Reports (6 and 10 months)</li></ul>

# Pre-Training Site Visit

- **Purpose: Needs Assessment**

- Identify system gaps in advance
- Interact with site Planning Committee members (agency directors, administrators) from core cross-system agencies
- Identify key site-specific issues in advance
- Visit one or more facilities (e.g., jail, treatment center)

# Post-Training Evaluation Form

- **Purpose: Short-Term Reaction**
  - Evaluate the overall strengths and weaknesses of the curriculum, as well as assess the curriculum content and process
- **Administered to all training participants**
- **Used to inform the Post-Training Focus Group**

# Post-Training Focus Group

- **Purpose: Short-Term Reaction**

- Evaluate the *content* and *delivery* of the training curriculum sessions on site; within **1-2 weeks** following training
- Perceptions of training content and process
- Preliminary impressions of training helpfulness
- Suggested changes to training program

- **8 participants; cross-section from training**

# Knowledge Questionnaire

- **Purpose: Short-Term Learning**
  - Pre- and post-training to assess participants level of knowledge in key content areas of the curriculum both *prior to* and *following* the training.
- **Administered to Focus Group Participants only (due to OMB restrictions)**

# Follow-up Phone Interviews (2 and 12 months)

- **Purpose: Short- and Long-term Behavior**
  - Evaluate the **person-level impact** of the training and the **implementation** of the *Action Plan*
- **Key informants from each system identified**
- **2 Month Phone Interview *exploratory***
- **12 Month Phone Interview *tailored* based on Follow-up Site Progress Reports**

# Follow-up Site Progress Reports (6 and 10 months)

- **Purpose: Short- and Long-Term Results**
  - Evaluate the **systems-level impact** of the training and the **implementation** of the *Action Plan*
- **Key informants from each system identified**

# NIMH Suicide Prevention Training Curriculum Project

- A training for “justice system professionals”
- Delivered in 14 communities across the U.S.

## Purpose:

- Increase awareness of suicide risk factors
- Address issues related to referring to mental health professionals for further assessment
- Provide a practical model for taking action to prevent suicide

# **Suicide Training Evaluation Design**

- **Pre-Training Conference Call**
- **Post-Training Evaluation Form**
- **Post-Training Focus Group**
- **Modified “Knowledge” Questionnaire**  
(Pre- and Post-Training)
- **Follow-up Phone Interviews (Person-level;  
some Agency-level)**

# Going Beyond "Reaction"

<b>Level</b>	<b>Corresponding Measurement</b>
<b>Needs Assessment</b>	<ul style="list-style-type: none"><li>•Pre-training conference call with Key Stakeholders</li></ul>
<b>Reaction</b>	<ul style="list-style-type: none"><li>•Post-training Evaluation Form</li><li>•Post-training Focus Group</li></ul>
<b>Learning</b>	<ul style="list-style-type: none"><li>•Modified Pre/Post Knowledge Questionnaire</li></ul>
<b>Behavior</b>	<ul style="list-style-type: none"><li>•Modified Pre/Post Knowledge Questionnaire</li><li>•Person-level Follow-up Phone Interviews (3 months)</li></ul>
<b>Results</b>	<ul style="list-style-type: none"><li>•Person-level Follow-up Phone Interviews (3 months)</li></ul>

# Pre-Training Conference Call

- **Purpose: Needs Assessment**
  - Identify key systems issues in advance
  - Interact with site contacts and key stakeholders (agency directors, administrators) from core agencies
  - Identify key local site-specific issues in advance

# Post-Training Evaluation Form

- **Purpose: Short-Term Reaction**
  - Evaluate the overall strengths and weaknesses of the curriculum, as well as assess the curriculum content and process
- **Administered to all training participants**
- **Used to inform the Post-Training Focus/Discussion Group**

# Post-Training Focus Group

- **Purpose: Short-Term Reaction**

- Evaluate the *content* and *delivery* of the training curriculum sessions on site, directly following training session
- Perceptions of training content and process
- Preliminary impressions of training helpfulness
- Suggested changes to training program

- **Variety of participants; cross-section from training; some self-selected**

# Knowledge/Behavior/Attitude Change Questionnaire

- **Purpose: Short-Term Learning; Behavior**
  - Assess participants' level of knowledge in key content areas of the curriculum
  - Assess participants' ability to apply skills (behavior change)
  - Attitudes regarding key concepts – correlated with behavior change?
- **Administered to all participants *prior to* and *following* the training.**

# Follow-up Phone Interviews (3 months)

- **Purpose: Longer-term Behavior; Results & Agency-level Results**
  - Evaluate the **person-level impact** of the training
  - **Implementation** of the *Personal Action Plan*
  - *Explore use of skills learned (as applicable)*
  - *Examine agency-level impact*
- **Key informants from each agency identified**

# Evaluating Train-the-Trainer (TTT) Models

# Train-the-Trainer Models

- Utilize some participant measures (**Reaction/Learning**)
  - Participant feedback form
  - Post-TTT focus/discussion group
  - Pre/post knowledge/attitudes questionnaire
- Add relevant evaluation questions

# Train-the-Trainer Models

- Assess trainers' feelings of preparedness, confidence in abilities, comfort level with material, etc.
- Assess fidelity to training model – “gold” standard – during TTT and on-site (**Behavior**)
- Link/correlate on-site participant data with these trainer measures (**Results**)

# Train-the-Trainer Models

- Follow-up with TTT participants post-local delivery (**Results**)
  - Did it work?
  - Was is adaptable?
  - Feedback/comments/suggestions
- Use results to inform ongoing QI loop

# Conclusion

- Be creative and think outside the box
- Have hypothesis regarding expected results and use to guide evaluation (logic model)
- Assess every aspect of the training
- Use results to improve training program
- Examine goals and go beyond reaction measures!!!!

# For more information...

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