



AMERICAN
EVALUATION
ASSOCIATION

Evaluating Organizational Collaboration

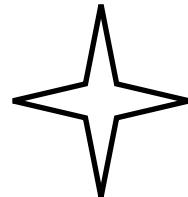
November 11, 2009

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UMASS
AMHERST

WELCOME



1. What interests you about the evaluation of organizational collaboration?
2. What research/evaluation questions do you and your stakeholders seek to answer?
3. What are the primary intended uses and who are the primary intended users of the data in your context?
4. What are you hoping to learn today?
5. Who/what has influenced your evaluation practice?

Ubiquitous, under-operationalized, under-empiricized construct...

Team-based organizations
(Peters, 1987)

Evaluative Inquiry Groups

Strategic Alliances
(Austin, 2004; Gajda, 2004; Bailey & McNally Koney, 2000)

Coalitions

Professional learning communities
(Dufour, et. al., 2005; Hord, 2002, Pounder, 2000;).

Communities of practice
(Wenger, 1998;
Sergiovanni, 2004)

Networks

Learning organizations
(Schmoker, 2004; Senge, 1999)

Continuous improvement teams
(Fullan, 2005)

Consortia

**Self-managing teams,
Quality circles**
(Peters & Waterman, 1982)

Critical Friends Groups
(NSRF, 2005)



PRINCIPLES of ORGANIZATIONAL COLLABORATION

1. An Imperative
2. Nested & Complex Context
3. Stages of Development
4. Levels of Integration and Quality
5. Predicated on Relationships
Between People

AN IMPERATIVE

We live in a time when no organization can succeed on its own...As we look around us in a new century, we realize that businesses and non-profits in today's interconnected world will neither thrive nor survive with visions confined within the walls of their own organizations. They need to look beyond the walls and find partners who can help achieve greater results and build the vital communities to meet challenges ahead.

- Drucker & Whitehead, Harvard Business School, 2000

Just as no nation can wall itself off from the world, no one nation—no matter how large, no matter how powerful—can meet challenges alone. Nor can governments alone. Today's threats demand new partnerships across sectors and across societies—creative collaborations to achieve what no one can accomplish alone.

That's how we'll confront the challenges of our time. This is how we will seize the promise of this moment in history. Standing together. Working together. Building together.

- Excerpt from United States President Obama's address at the opening session of the 2009 Clinton Global Initiative (CGI)

From the Industrial Era to the Knowledge Era

Industrial Era	Knowledge Era
Hierarchical chain of command	Self-governing teams
Control	Commitment
Managers control, maintain stability	Managers coach and lead
Few performance info systems	Proliferation of performance info systems
Risk averse	Risk tolerant
Interest in short-term gains	Interest in continuous improvement
Information held by a few	Information widely available

*The future of organizations depends on their ability
to transfer knowledge from one part of the
organization to another, learn more effectively from
their mistakes, and stimulate continuous
improvement through the organization.*

- Preskill & Torres (1999)

Collaboration Conundrums

**Large size
Diversity
Virtual participation
High education levels**

Gratton & Erickson, Harvard Business Review (2007)

Outcomes Associated with Collaboration

Organizational Level

New products & services, increase in productivity, higher morale - better work climate, less turnover, less waste/sabotage/error, improved financial performance, less redundancy-more efficient, more effective services, able to adapt

Individuals & Teams

More likely to take risks, to ask for assistance, more effective listeners, use information to act, develop creative solutions, develop greater sense of personal responsibility for the organization's outcomes, enhance self-esteem/efficacy

Nested Context of Collaboration

Inter-Organizational Collaboration

*Strategic Alliances (e.g. TX Tobacco Free Coalition;
AEA-CDC Conference Partnership)*



Intra-Organizational Collaboration

Communities of Practice (e.g. MI Dept. of Public Health; Simsbury, CT Public School District)



Inter-Professional Collaboration

Community of Practice (e.g. State Oral Health Unit, 1 Teacher Team)

STAGES OF DEVELOPMENT

Assemble and Form
Storm and Order
Norm and Perform
Transform and Adjourn

Tuckman, 1965; Tuckman & Jensen, 1977; Bailey & Koney, 2000

Monitor Strategic Alliance Development

A series of questions may be posed to both strengthen each of the developmental phases and facilitate the transition of the alliance from one phase to the next.

Bailey and McNally Koney (2000)

Assemble & Form

- a. How was the leader(s) identified?
- b. How were members recruited?
- c. How much time was spent in the recruitment process?
- d. How representative is the membership of the alliance with regard to its targeted population, purpose, and /or its issue domain?
- e. How was the alliance convened?
- f. Do leaders and members share a common understanding of the alliances' purpose?
- g. Are leaders' and members' roles and responsibilities understood?
- h. Are anticipated linkages between the members' parent organizations and the alliance clearly delineated?

Storm & Order

- a. What structures are in place to accomplish this purpose?
- b. Have the stakeholders established systems and norms for managing *consensus* and *conflict*?
- c. Are policies and guidelines in place to achieve the alliance's purpose?
- d. Does the alliance have the appropriate bylaws, contracts, or other agreements in place to govern its relationship and activities?
- e. How is information to be disseminated to members?
- f. What processes exist to address the issues of membership turnover?
- g. What benefits and costs do leaders and member accrue as a result of their participation in the alliance?
- h. Do the benefits of participation outweigh the costs of membership?

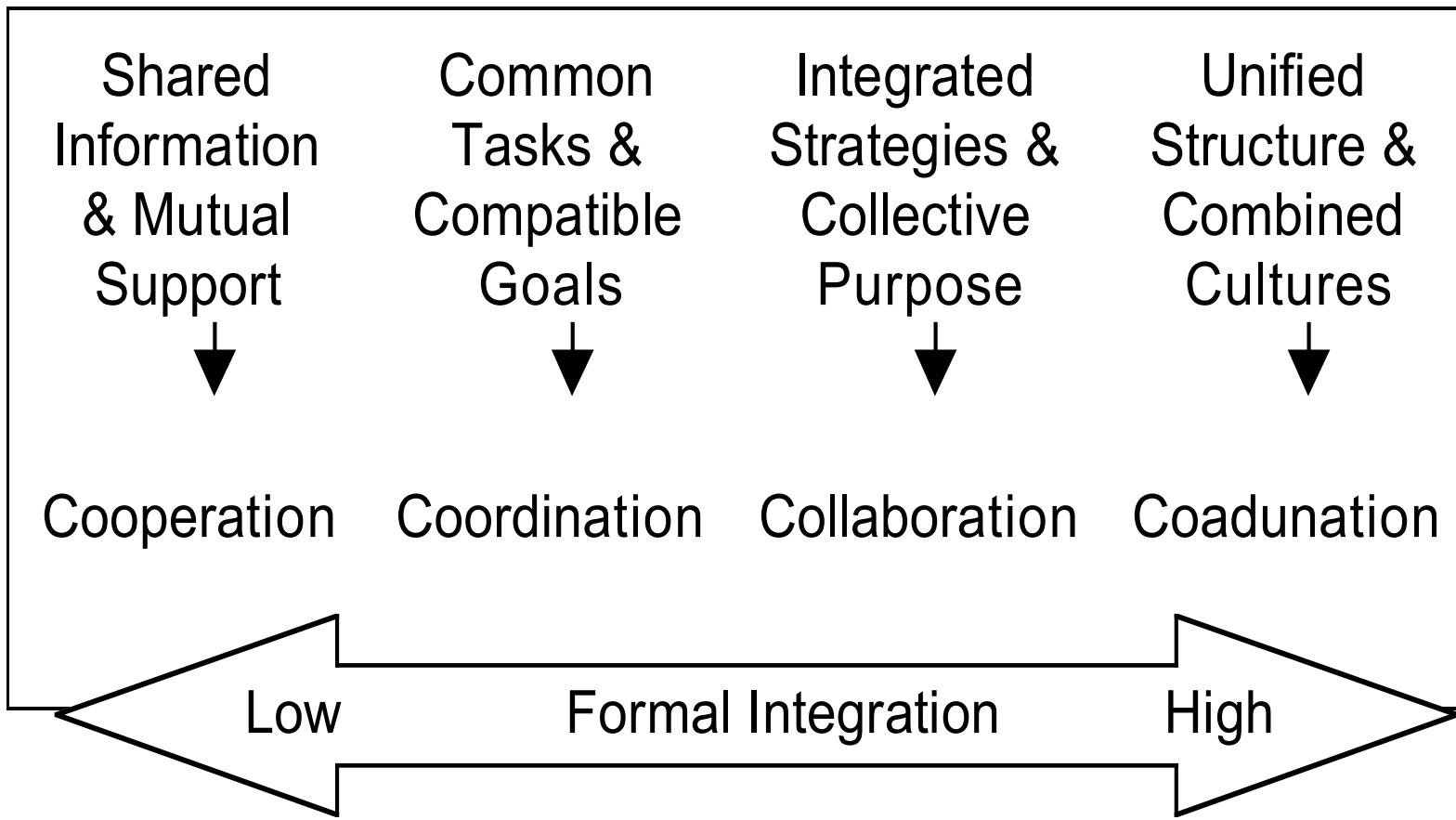
Norm & Perform

- a. Do members understand their individual roles in the context of the alliance?
- b. How successful have members been in putting the goals of the alliance before their own or their organizations' needs?
- c. How effectively and/or efficiently are the alliance systems (e.g., information dissemination, resources allocation) working?
- d. Do the leader(s) provide opportunities for members to acknowledge their progress and setbacks?
- e. How are requirements for additional or different resources identified?
- f. Are lessons learned used to amend the alliance process?

Transform & Adjourn

- a. What factors are precipitating the transformation?
- b. What was the leaders' role in the decision?
- c. What role did the members have in the decision?
- d. How was the need to transform the alliance communicated to the rest of the alliance? To its environmental linkages?
- e. To what extent do the leaders, members, and environmental linkages agree with the decision to transform the alliance?
- f. To what extent do they feel the purpose of the alliance was fulfilled?

LEVELS of INTEGRATION



Adaptation of Figures 1.1 and 1.2 in Bailey and Koney (2000), pgs.7 & 9

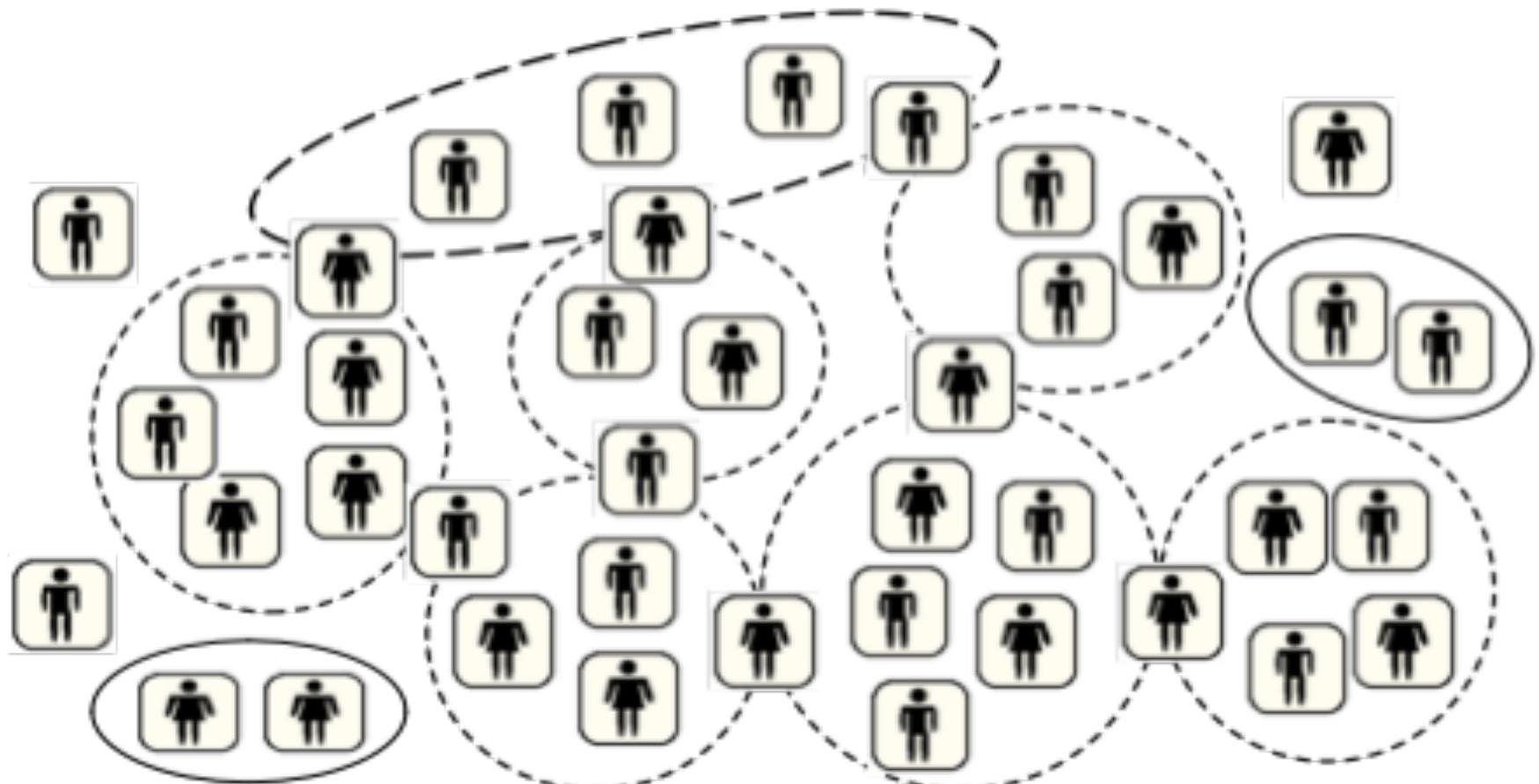
A HUMAN ENDEAVOR



Ultimately, it is people
who collaborate not organizations.

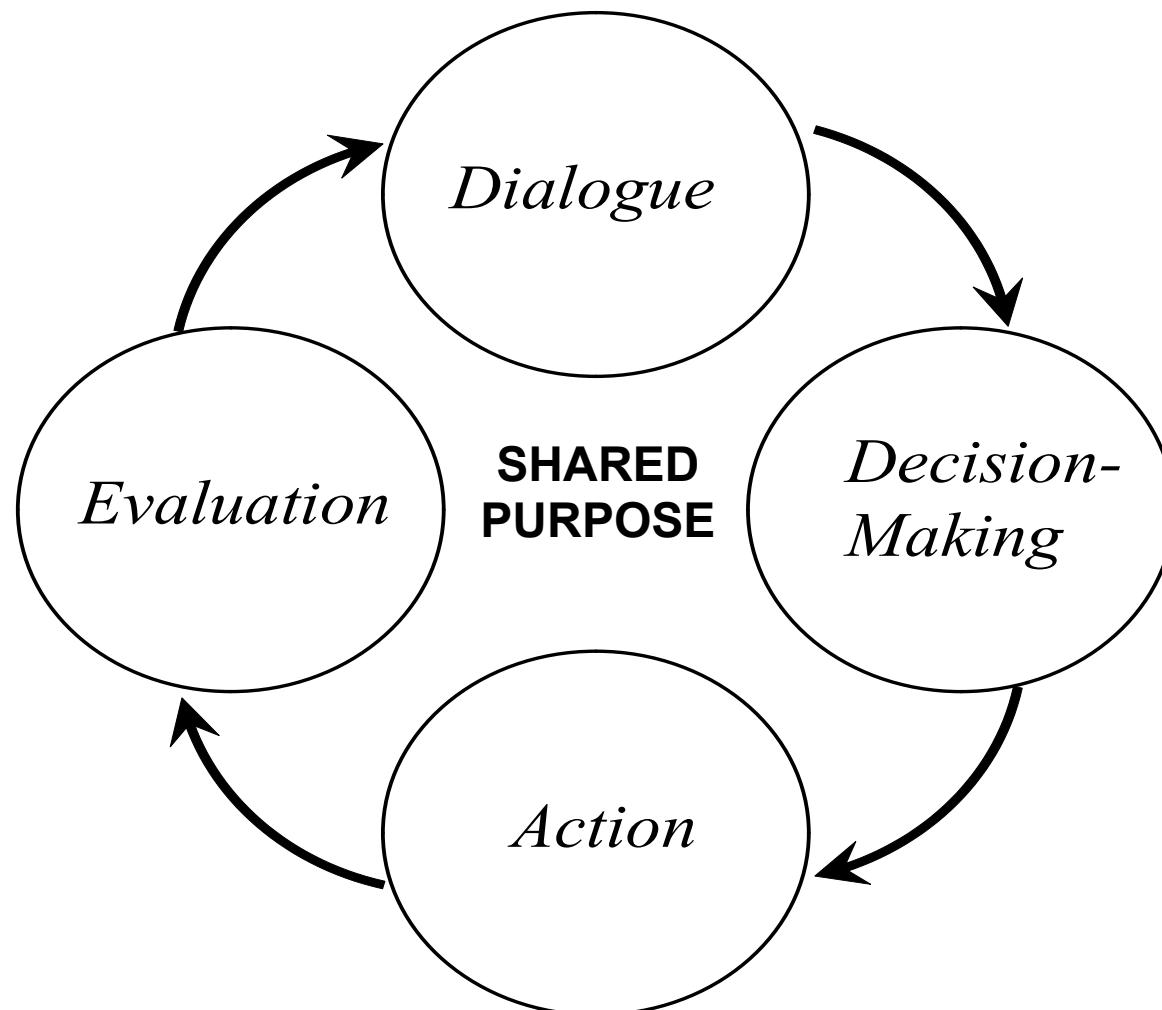
An ORGANIZATION is a CONSTELLATION of CoPS

(interconnected individual groups that meet to accomplish something)



COMMUNITIES of PRACTICE

ELEMENTS OF QUALITY



Are you lonely?

Tired of working on your own?

Do you hate making decisions?

HOLD A MEETING!

You can –

- See people
- Show charts
- Feel important
- Point with a stick
- Eat donuts
- Impress your colleagues

All on company time!



MEETINGS

THE PRACTICAL ALTERNATIVE TO WORK

Group Questions

1. What organizations are forming or have formed strategic alliances/communities of practice in your context/setting?
2. Draw an organizational constellation that you are familiar with.
3. For what purpose have they formed strategic alliances/communities of practice?
4. In what stage of development and/or how integrated are they?
5. What questions about collaboration are your evaluation stakeholders asking?

Safe School Healthy Students Initiative (SS/HSI)

- Effective school violence prevention, intervention and response can only occur through a community-wide infrastructure
- Departments of Education, Health and Human Services, and Justice, 1999
- Collaboration is a required vehicle and an intended destination for the majority of federal demonstration grant initiatives



Project LINK (CO); Project PASS (VT)

SS/HSI Stakeholder Evaluation Questions

- 1. How do we determine if partnerships have become increasingly seamless or if new linkages have been formed?*
- 2. How do we describe a “community-wide infrastructure” and how can we measure and/or characterize its development over time?*
- 3. What level and quality of collaboration is needed to achieve particular outcomes?*
- 4. What is the point at which efforts to increase collaboration are a waste of resources, without increasing desired outcomes?*



"So, does anyone else feel that their needs aren't being met?"

KEY COLLABORATION EVALUATION STRATEGIES

1. Operationalize “collaboration” & facilitate an increase in collaboration literacy
2. Map/Inventory Strategic Alliances and Communities of Practice
3. Monitor stages of development
4. Assess pre-existing/baseline and projected levels of integration
5. Assess quality of inter-professional collaboration
6. Facilitate stakeholder meaning making of evaluation data (to avoid DRIP)

Use multiple approaches when evaluating collaboration!

Mixing Methods

Qualitative Inquiry

Last year you had 2 home runs all season. This year you have 5 in one month. What's the difference?

Quantitative Analysis



1) Operationalize Collaboration - Facilitate Collaboration Literacy

Semantically and Conceptually

Workshops/Presentations

Focus Group Interviews

Readings

Visuals

Videos/Webinars/DVDs

Eight I's That Create Successful We's

Individual excellence
Importance
Interdependence
Investment
Information
Integration
Institutionalization
Integrity

From: Collaborative Advantage:
The Art of Alliances

by Rosabeth Moss Kanter
Harvard Business Review
(1994)

2. Identify and Inventory Communities of Practice

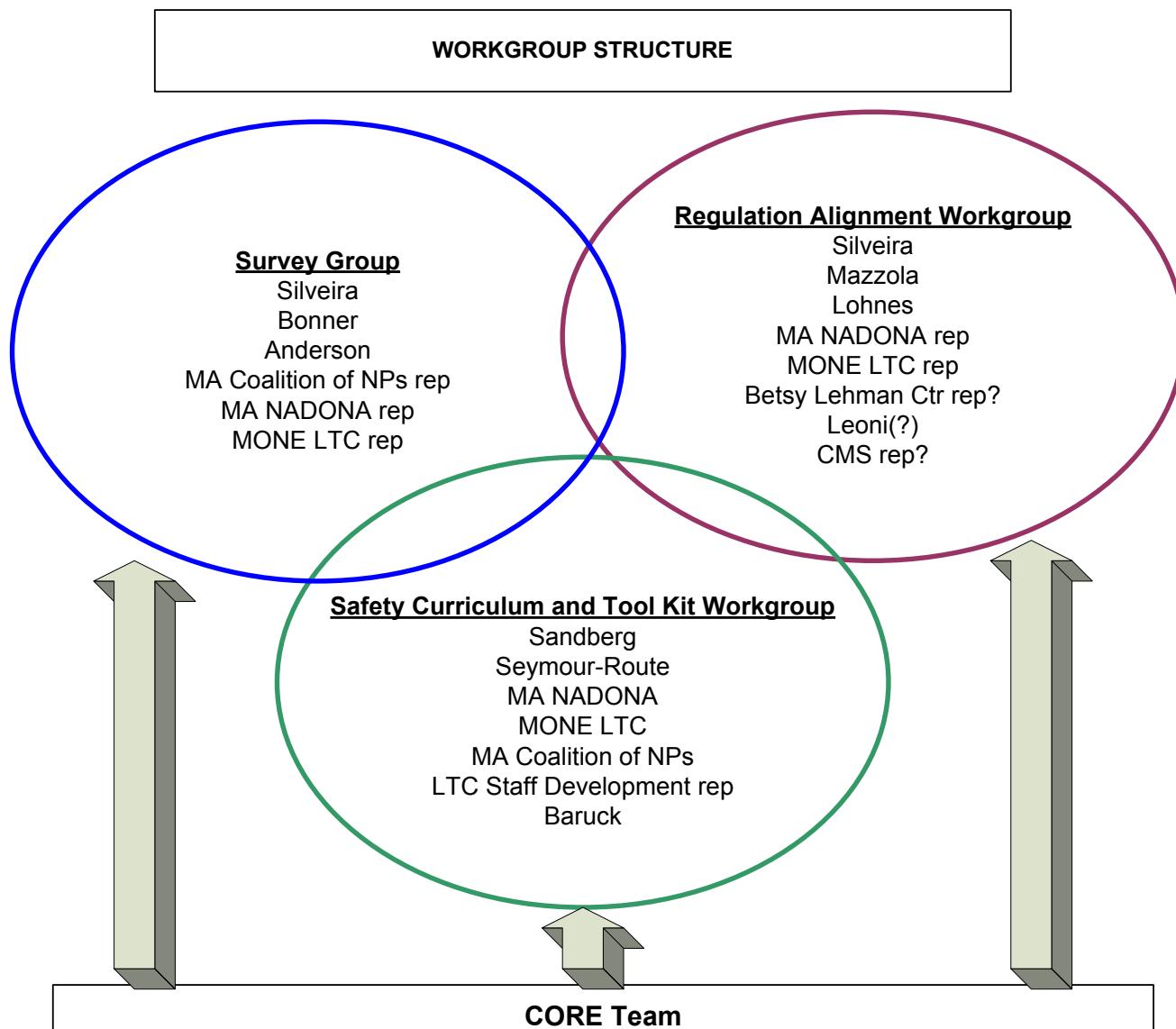
COMMUNITY OF PRACTICE INVENTORY FORM

Organization _____
Date: _____

Name of Personnel	CoP Name	Purpose of the CoP	Length of Time CoP has Existed	Is CoP Formally Recognized ?	Frequency of Face-to-Face Meetings
1)					
2)					
3)					
4)					
5)					
Continued...					

***Sterling High School - CoP Identification Snapshot**

**MA Board of Registration in Nursing Patient Safety Initiative: Promoting Safe Medication Administration
in MA Nursing Homes (MBORN Patient Safety Initiative) Phase 1**



Ron Steingard
Carol Silveira
Paulette Seymour-Route

Deb Hurwitz
Jennifer Ellingwood
Carmela Baruck

Laurie Talarico

Organizational Effects of CoP Inventory & Identification

Reduction in required CoPs

Increase in required CoPs

Reconfigured CoPs

Change in allocation of professional development
time

Distribution of workload transparent

Clear shared purpose



4. Assess Pre-Existing and Projected Levels of Integration

Use SAFAR and gain consensus and record current (1st time baseline) and projected levels of integration quantitatively

Repeat as appropriate over time

Strategic Alliance Formative Assessment Rubric

Level of Integration	Purpose	Strategies and Tasks	Leadership and Decision-Making	Interpersonal and Communication
Networking 1	Create a web of communication	Loose or no structure	Non-hierarchical	Very little interpersonal conflict
	Identify and create a base of support	Flexible, roles not-defined	Flexible	Communication among all members infrequent or absent
	Explore interests	Few if any defined tasks	Minimal or no group decision making	
Cooperating 2	Work together to ensure tasks are done	Member links are advisory	Non-hierarchical, decisions tend to be low stakes	Some degree of personal commitment and investment
	Leverage or raise money	Minimal structure	Facilitative leaders, usually voluntary	Minimal interpersonal conflict
	Identify mutual needs, but maintain separate identities	Some strategies and tasks identified	Several people form "go-to" hub	Communication among members clear, but may be informal
Partnering 3	Share resources to address common issues	Strategies and tasks are developed and maintained	Autonomous leadership	Some interpersonal conflict
	Organizations remain autonomous but support something new	Central body of people	Alliance members share equally in the decision making	Communication system and formal information channels developed
	To reach mutual goals together	Central body of people have specific tasks	Decision making mechanism are in place	Evidence of problem solving and productivity
Merging 4	Merge resources to create or support something new	Formal structure to support strategies and tasks is apparent	Strong, visible leadership	High degree of commitment and investment
	Extract money from existing systems/members	Specific and complex strategies and tasks identified	Sharing and delegation of roles and responsibilities	Possibility of interpersonal conflict high
	Commitment for a long period of time to achieve short and long-term outcomes	Committees and sub-committees formed	Leadership capitalizes upon diversity and organizational strengths	Communication is clear, frequent and prioritized
Unifying 5	Unification or acquisition to form a single structure	Highly formal, legally complex	Central, typically hierarchical leadership	Possibility of interpersonal conflict very high
	Relinquishment of autonomy to support surviving organization	Permanent re-organization of strategies and tasks	Leadership capitalizes upon diversity and organizational strengths	Communication is clear, frequent, prioritized, formal and informal

Figure 4. Strategic Alliance Formative Assessment Rubric – Recording Spreadsheet

CURRENT/BASELINE and PROJECTED/DESIRED LEVELS OF INTEGRATION 1-5 Date:	School District Drug/Alcohol Prevention Team	School Resource Officer Team	Community Mental Health Agency	City Police Department	Community Resource Center	University Social Work Department	Visiting Nurse Association
School District Drug/Alcohol Prevention Team							
School Resource Officer Team							
Community Mental Health Agency							
City Police Department							
Community Resource Center							
University Social Work Department							
Visiting Nurse Association							
AVERAGE CURRENT/ BASELINE AND AVERAGE PROJECTED/DESIRED LEVEL OF INTEGRATION BY GROUP/AGENCY							
AVERAGE CURRENT/BASELINE LEVEL OF INTEGRATION ACROSS THE ALLIANCE	AVERAGE PROJECTED/IDEAL LEVEL OF INTEGRATION ACROSS THE ALLIANCE						

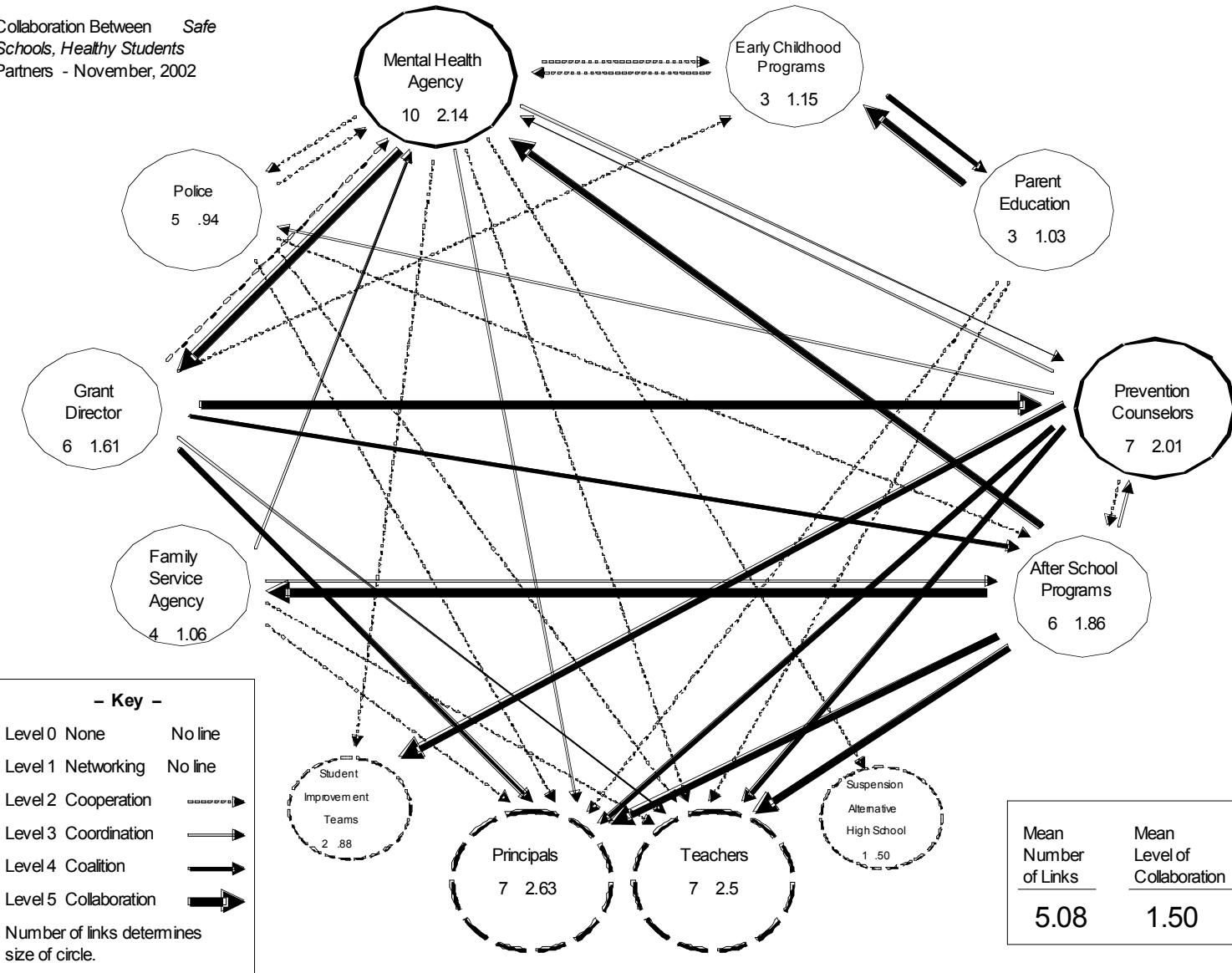
Levels of Collaboration Survey

This form is designed for those who work in one of the organizations or programs that are partners in the *Safe Schools, Healthy Students* initiative. Please review these descriptions of different levels of collaboration.

- On the response section at the bottom of the page, please circle the name of the organization or group with which you are associated.
- Using the scale provided, please indicate the extent to which you currently interact with each other partner. (Skip your own row.)

	Five Levels of Collaboration and Their Characteristics					
	Networking 1	Cooperation 2	Coordination 3	Coalition 4	Collaboration 5	
Relationship Characteristics	-Aware of organization -Loosely defined roles -Little communication -All decisions are made independently	-Provide information to each other - Somewhat defined roles -Formal communication -All decisions are made independently	-Share information and resources -Defined roles -Frequent communication -Some shared decision making	-Share ideas -Share resources -Frequent and prioritized communication -All members have a vote in decision making	-Members belong to one system -Frequent communication is characterized by mutual trust -Consensus is reached on all decisions	
<i>Safe Schools, Healthy Students Partners</i>	No Interaction at All	Networking	Cooperation	Coordination	Coalition	Collaboration
Mental Health Agency	0	1	2	3	4	5
Early Childhood Programs	0	1	2	3	4	5
Parent Education Program	0	1	2	3	4	5
School District Prevention Counselors	0	1	2	3	4	5
After School Programs Director	0	1	2	3	4	5
Student Improvement Teams	0	1	2	3	4	5
Principals	0	1	2	3	4	5
Teachers	0	1	2	3	4	5
Police Department	0	1	2	3	4	5

Collaboration Between
Safe
Schools, Healthy Students
Partners - November, 2002



Social Network Analysis

- Conceives of social structures in relational terms
- Includes the social network, with social actors, and a set of relational ties
- Nodes or members can be groups, organizations or people
- Use SNA to examine density, tie strength, centrality, prestige, mutuality, and role - can include actor attributes (age, gender, ethnicity, etc.)
- Use SNA to model patterns of relational ties

**Using Mixed-Method Design and Network Analysis to Measure
Development of Interagency Collaboration**

Cross, J., Dickmann, E., Newman-Gonchar, R. & Fagan, J. (2009).
American Journal of Evaluation, 30(3), 310-329

Table 2
**Network Descriptives, Communities, Modularity (Q), and Levels of Linkage at
Time 1, Time 2, Time 3, and Time 4**

Time	Communities	Modularity (Q)	Coefficient (C)	Mean Clus- tering		Mean Level of Linkage	# Edges Increasing Level of Linkage	# Edges Decreasing Level of Linkage
				Change in C	Nodes Edges			
Project-funded partnership								
2	0	1	0.625	—	7 13	1.15	—	—
3	0	1	0.654	0.029	9 21	2.10	7	1
4	0	1	0.589	-0.065	9 21	2.20	9	6
Interagency network								
1	3	0.341	0.044	—	27 31	2.84	—	—
2	9	0.449	0.119	0.076	30 42	2.39	0	0
3	6	0.362	0.217	0.098	33 57	2.35	8	1
4	6	0.386	0.261	0.044	50 96	2.96	10	6

Figure 1
Interagency Network, Time 2

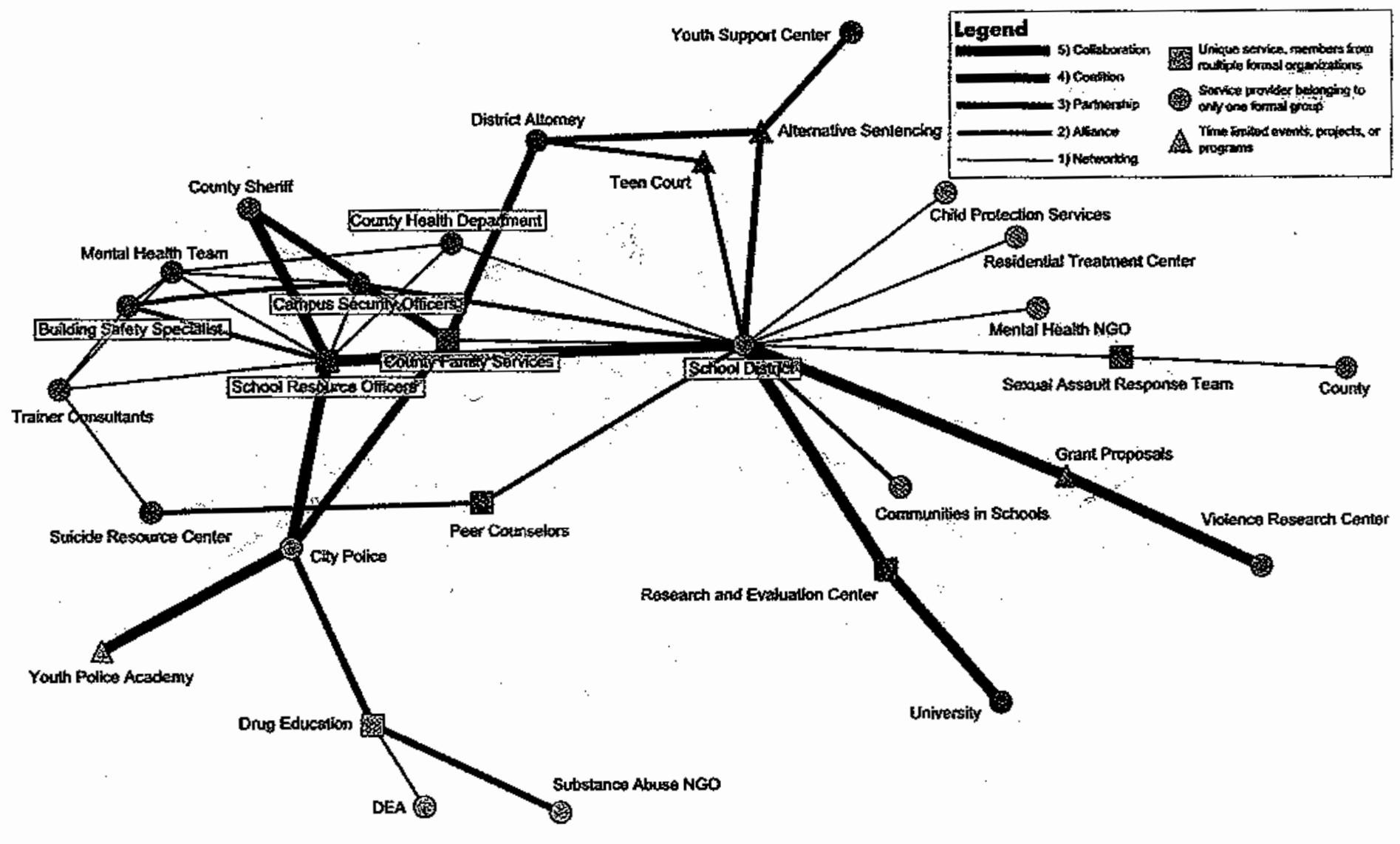


Figure 2
Interagency Network, Time 3

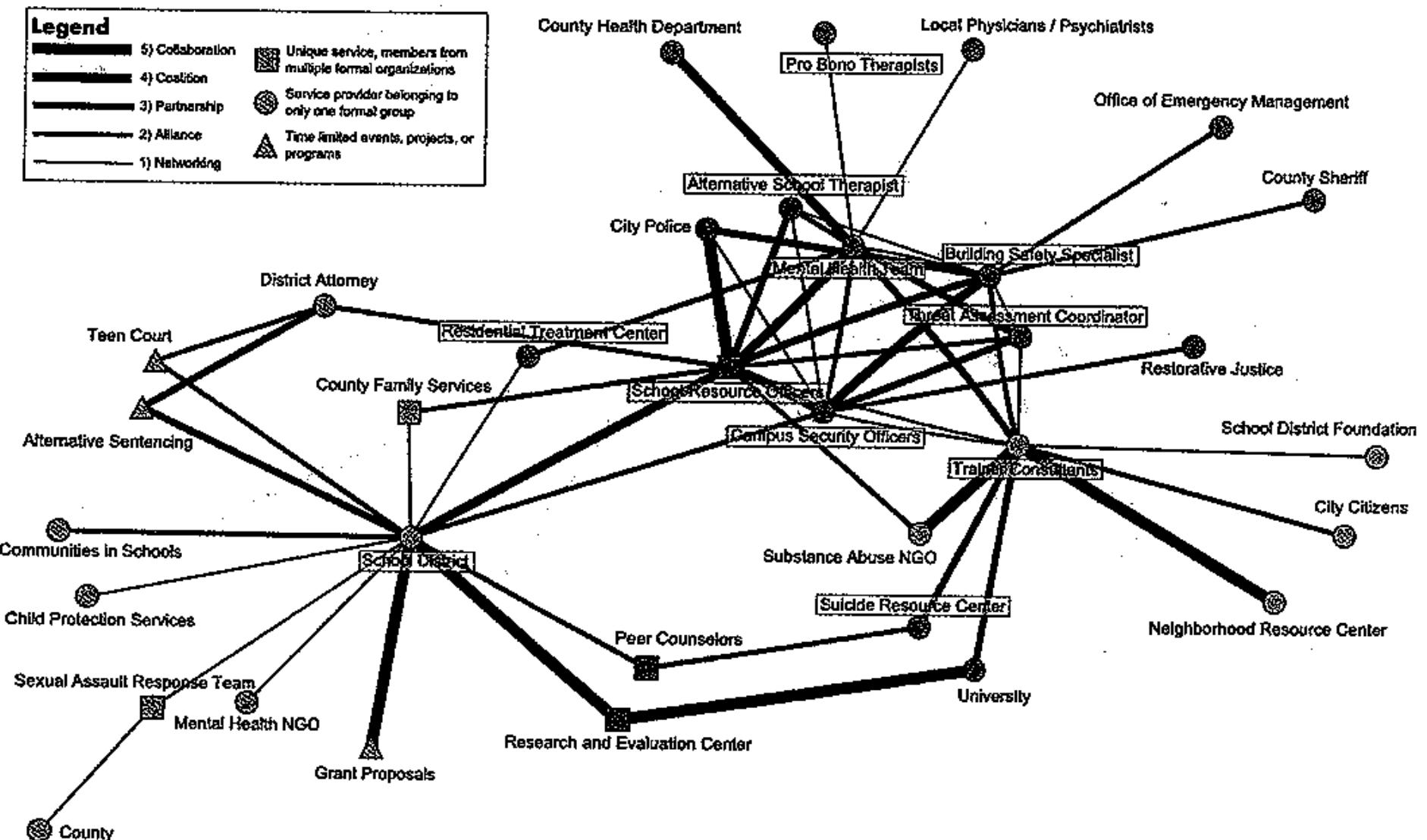
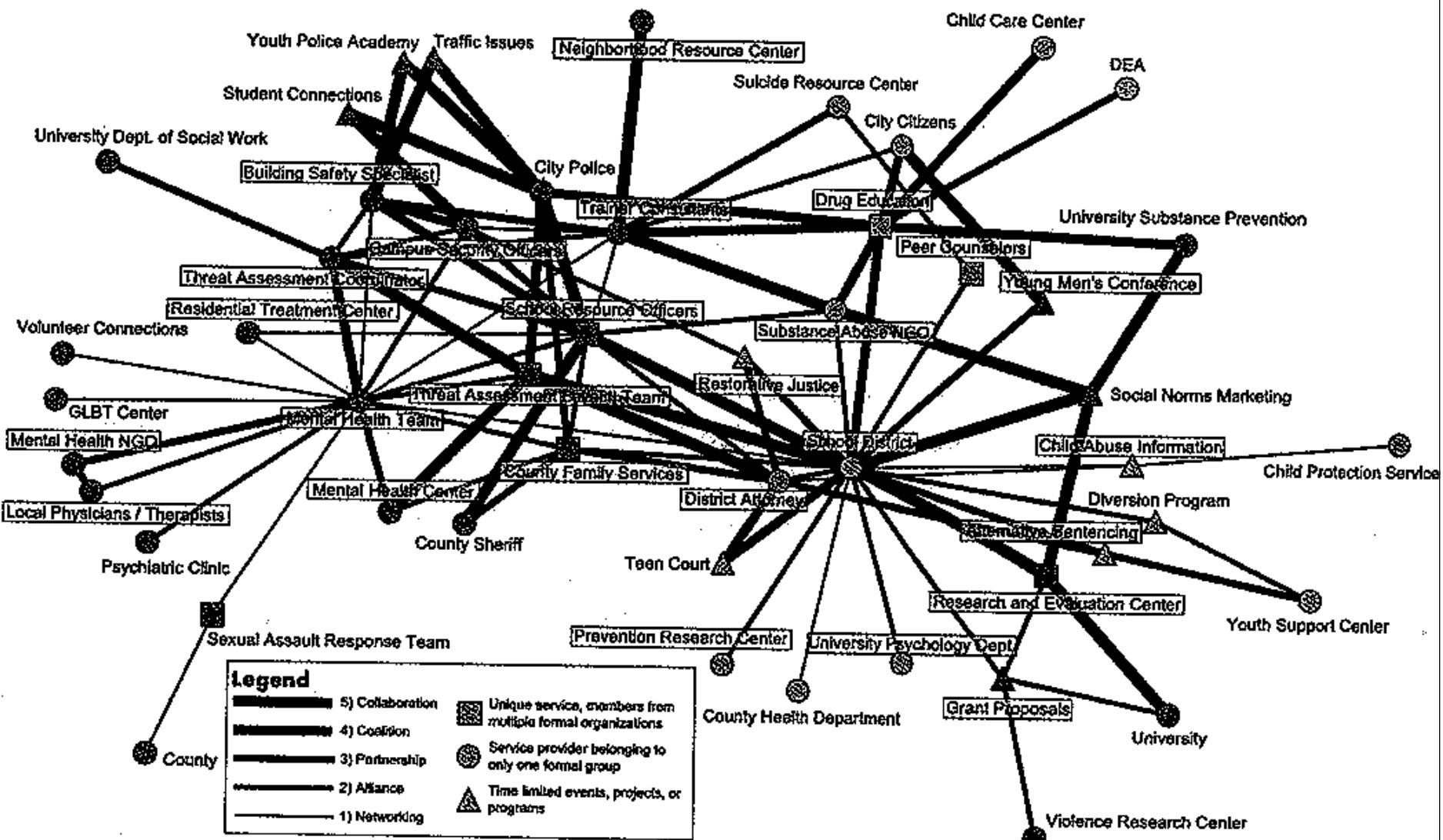
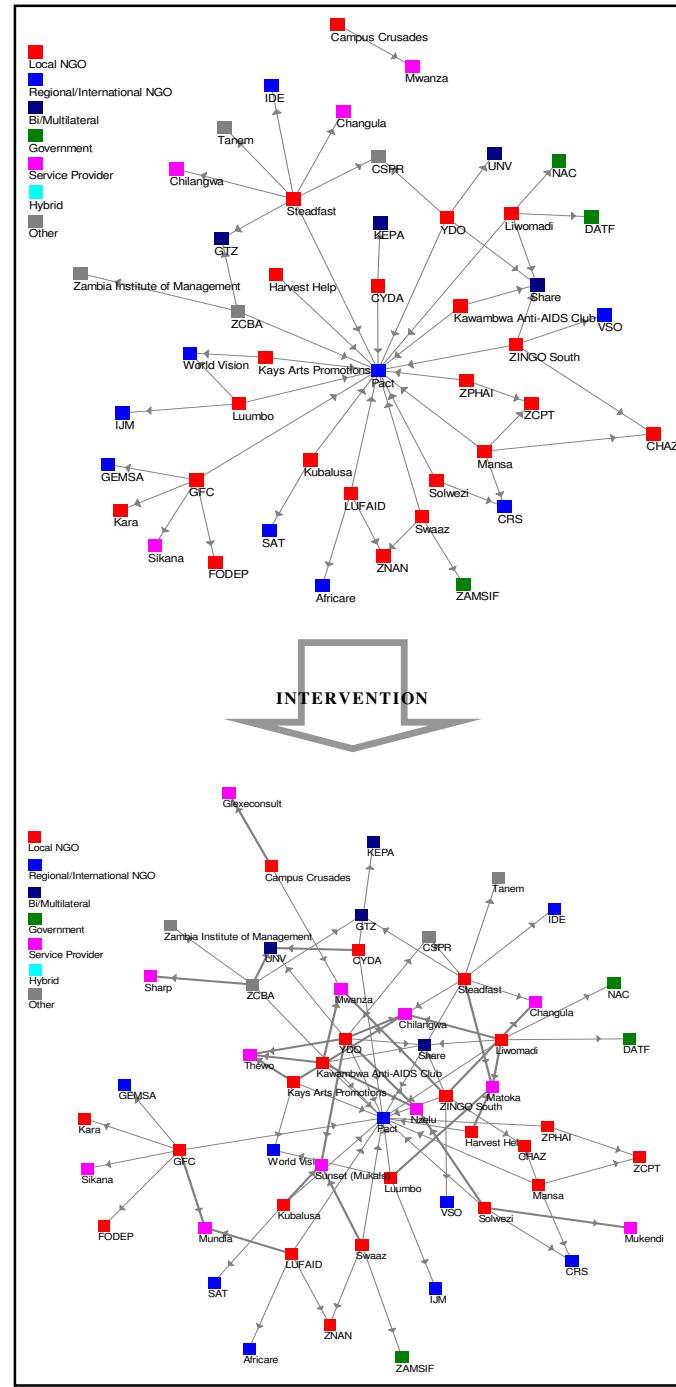


Figure 3
Interagency Network, Time 4





Facilitate the qualitative evaluation regarding...

1. *the attributes and characteristics of their current level of integration,*
2. *the actions they need to take to bring about or maintain their ideal level of integration,*
3. *the evidence that would indicate that they have reached their ideal level of integration.*
4. *the resources needed to reach their ideal level of integration*
5. *detailed description of all interagency relationships*



RECORD, TRANSCRIBE, ANALYZE, REPORT QUALITATIVE DATA

Software can help:
©HyperResearch, ©Nudist, ©NVivo

ORGANIZATIONAL BENEFITS to Assessing Levels of Integration

1. Descriptive quantitative evidence of collaboration
2. Qualitative evidence of collaboration
3. Data for decision-making about strategic alliance development
4. Visual evidence of development of infrastructure
5. Development of shared purpose
6. Performance reporting
7. Communication of needs and successes to project officers, partners, stakeholders, media, project management, the public

5. Assess Quality of Inter-Professional Collaboration

Communities of Practice: Collaboration Assessment Rubric (CoPCAR)

Gajda, R. & Koliba, C. (2007). Evaluating the imperative of intra-organizational collaboration: A School Improvement Perspective. American Journal of Evaluation. 28 (1) 26-44.

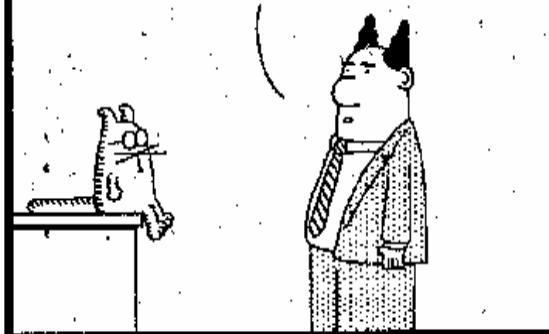
COMMUNITY OF PRACTICE - COLLABORATION ASSESSMENT RUBRIC

Dialogue		Decision-Making	Action	Evaluation
6	Agenda for group dialogue is pre-planned, prioritized, and documented. All group members regularly meet face-to-face. Group dialogue is structured and focused on using evidence to transform assumptions and beliefs related to practice; Disagreements and controversy exist, are addressed and resolved "now" or as close to "now" as possible. Team members air disagreements publicly inside face-to-face meetings. Shared purpose is regularly invoked and reaffirmed through group dialogue.	6 All decisions are informed by group dialogue; process for making decisions is transparent and adhered to; group leaders/facilitators are purposefully selected and visible. Group consistently makes decisions about what individual and collective pedagogical actions that they will create, maintain, and change. Decisions are directly related to the cultivation of student learning.	6 Each member takes action as a result of group decision-making. Member actions are interdependent, pedagogically complex/challenging, and directly related to the cultivation of student learning. Balance in member contributions. Even distribution of workload.	6 Group uses evidence to evaluate pedagogical practices. Group systematically collects quantitative and qualitative information about her/his actions and the effects of her/his practice on student learning; evidence is shared publicly and informs group dialogue and decision-making.
5	Agenda for group dialogue exists; Most group members regularly meet face-to-face; Process for dialogue tends to be improvisational, but the focus is usually related to making meaning of information related to practice. Disagreements may not exist, be unrecognized, or unresolved. Group will occasionally invoke or reaffirm a shared purpose. Unresolved, latent, ongoing conflict leading to resistance, obstruction and the avoidance of conflict.	5 Decisions are usually informed by group dialogue; decision-making process may be unstructured and/or lack transparency; group leaders/facilitators exist, but may not be purposefully selected or visible; Group periodically makes decisions about what practices they will create, maintain, and/or change. Decisions are generally related to the cultivation of student learning. Low level decisions.	5 Each member takes action, but not necessarily as a result of group decision-making; Group actions are somewhat coordinated and interdependent; actions may lack pedagogical complexity or challenge, but they are generally related to the cultivation of student learning.	5 Most members consider the effects of their practice on student learning, but minimal evidence is systematically collected or publicly shared to that effect. Group may rely on "hearsay," "anecdotes," or "recollections" as evidence to inform dialogue and decision-making.
3	Full attendance at meetings is rare or the group meets face-to-face sporadically. Agenda for group dialogue is not planned; process for dialogue is entirely improvisational. Disagreements do not exist or are unrecognized. Some or most group members are not invested and/or hold disparate conceptions as to the purpose of the group. Destructive controversy. Team members air disagreements privately after the meetings.	3 A process for making decisions is not transparent or does not exist. Decisions are minimally informed by group dialogue. Group leaders/facilitators are not purposefully chosen or are not visible. Group may make decisions, but they are generally unrelated to pedagogy and the cultivation of student learning. Auxiliary issues.	3 Individuals take minimal action; actions tend to be uncoordinated or involve very little pedagogical challenge and/or complexity. Actions are tangentially related to the cultivation of student learning and have marginal significance for students related outcomes.	3
2				2 Group members do not regularly collect or share evidence about the merits of their practice and effects of practice on student learning.
1				1

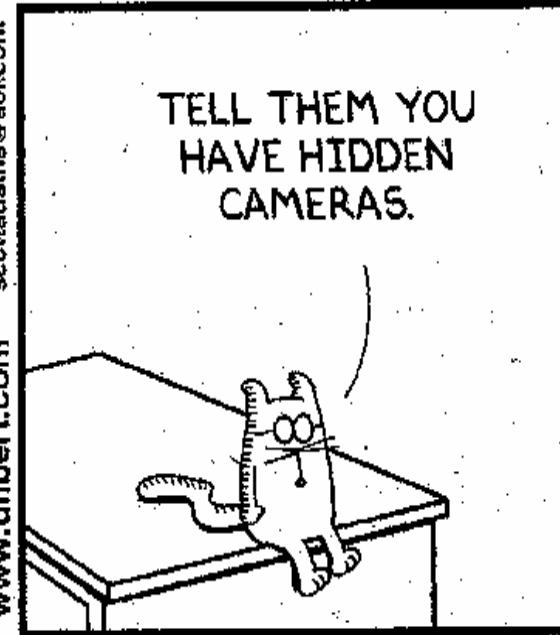
Non-effective evaluation of inter-professional collaboration...

DILBERT

MY ELBONIAN
DIVISION WON'T
DO ANY WORK UNLESS
SOMEONE IS WATCHING
THEM EVERY MINUTE.

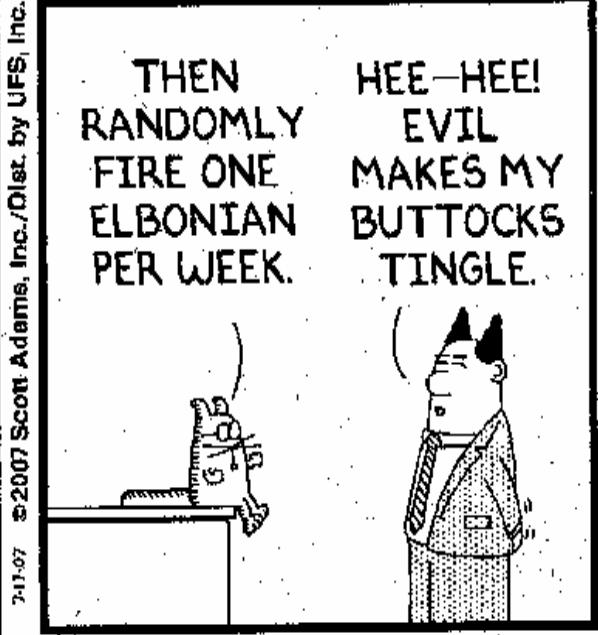


TELL THEM YOU
HAVE HIDDEN
CAMERAS.



THEN
RANDOMLY
FIRE ONE
ELBONIAN
PER WEEK.

HEE—HEE!
EVIL
MAKES MY
BUTTOCKS
TINGLE.



Formatively Assess Communities of Practice

Individual Community of Practice : Collaboration Assessment Protocol

Date: _____

CoP Name: _____

Participants: _____

PART I COMMUNITY OF PRACTICE-COLLABORATION ASSESSMENT RUBRIC (CoP-CAR)

Please review the CoP-CAR and assess, on a scale of 1 -6, the degree to which this particular CoP exhibits the characteristics of collaboration .

CoP-CAR Scores

CoP Member	Dialogue						Decision-Making						Action						Evaluation					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
1)	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
2)	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
3)	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
4)	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
ContinuedÉ	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6

PART II INTERVIEW PROTOCOL

Introductory

1. How did your CoP come into being?
2. What are the common practices that the members of this CoP share?
3. What is the purpose of this CoP?

Dialogue

1. Describe the content of your typical discussions ; what do you talk about?
2. What is the process of your dialogue? How do you talk with one another?
3. Who decides what to talk about?
4. To what extent and in what ways is data used to inform your dialogue?
5. How formalized are the agendas for each meeting?

Decision-making

1. Identify a recent decision made during a meeting of this CoP.
2. Who typically makes decisions in this CoP?
3. To what extent do your decisions relate to your practice and essential CoP outcomes?
4. Who are the CoP leaders and how do they lead?

Action

1. What actions or activities result from your meetings?
2. To what extent and in what ways are individual actions coordinated and interdependent?
3. To what extent and in what ways are CoP actions complex and challenging?
4. To what extent and in what ways are CoP actions related to your practice and affecting essential CoP outcomes?

Evaluation

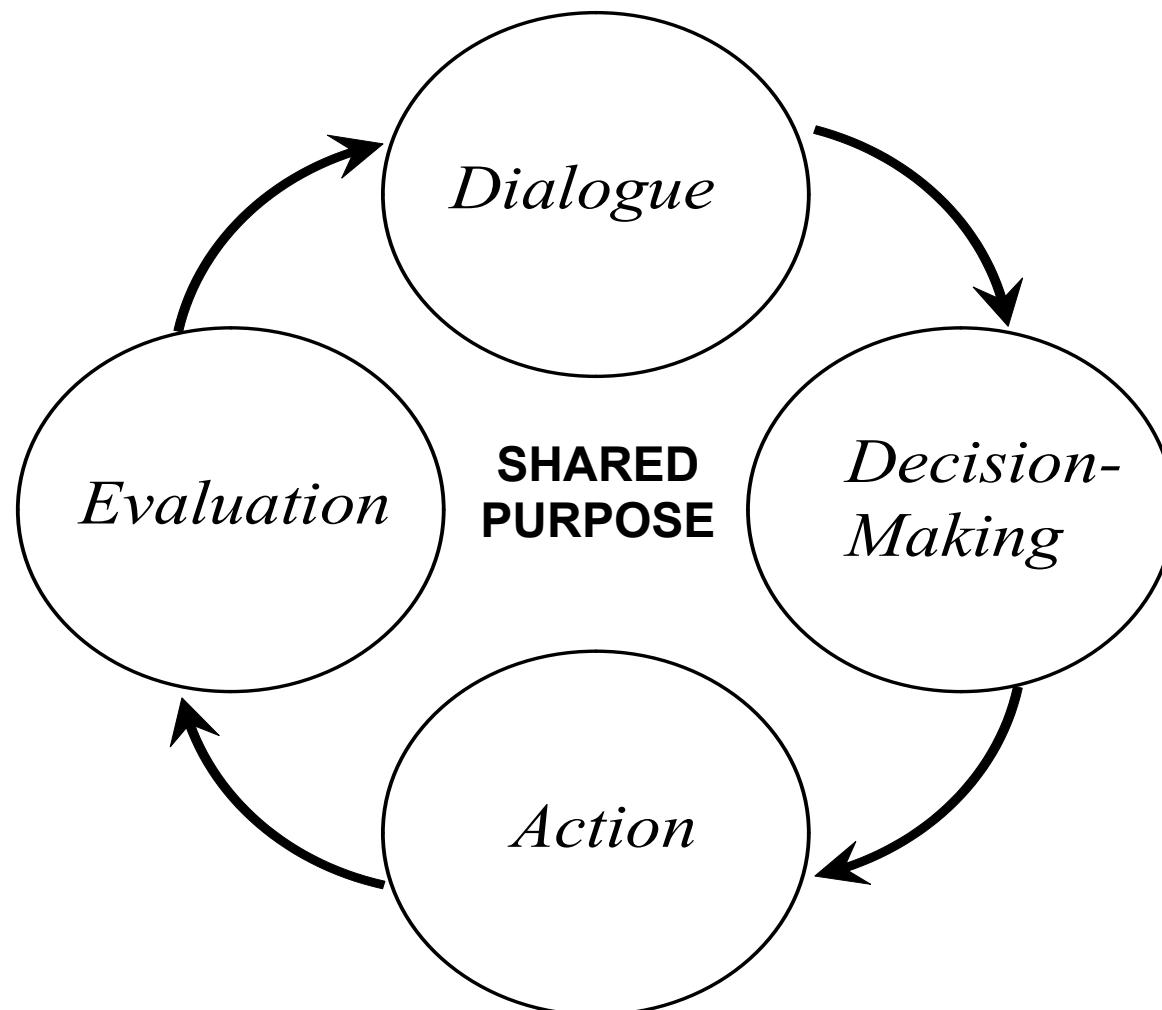
1. What kind of data is being collected to inform the work of this CoP ?
2. How is this data being collected and analyzed?
3. Who is doing the collection and analysis ?
4. To what extent and in what ways is data being used to inform CoP dialogue and decision -making?

Closing

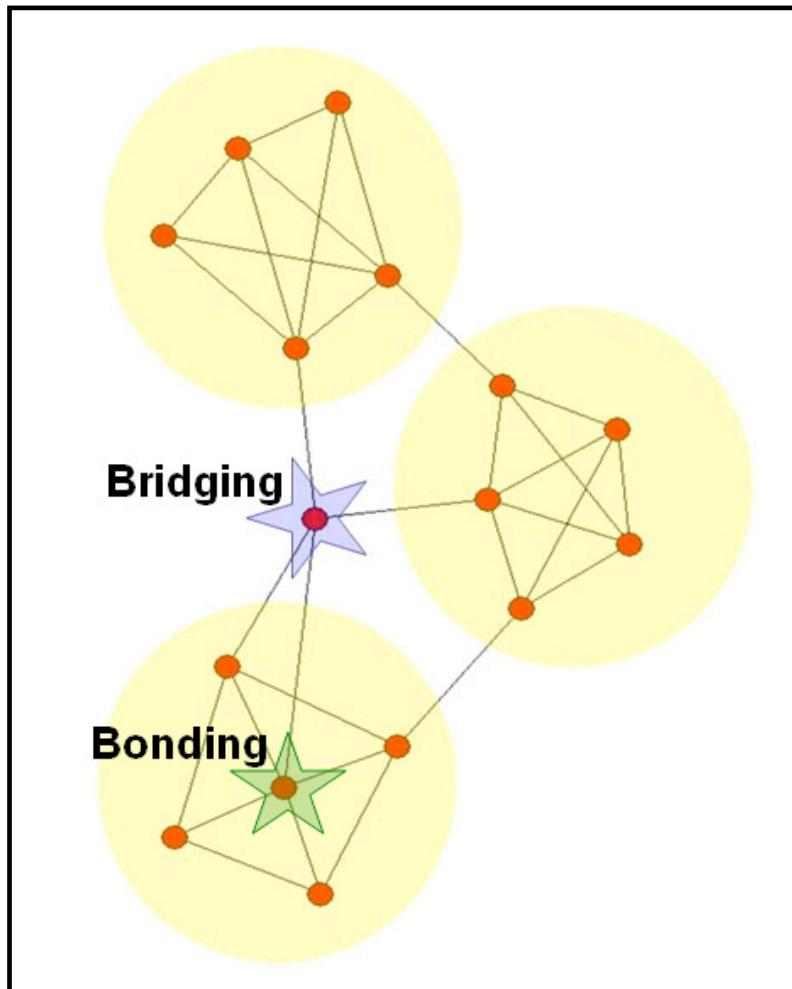
1. To what extent and in what ways do you celebrate CoP accomplishments?
2. What could be done to strengthen this CoP?

COMMUNITIES of PRACTICE

Elements of Quality



Social Network Analysis to Evaluate Inter-Professional Collaboration



Key Organizational Benefits to Evaluating Inter-Professional Collaboration

- *Improvement of dialogue, decision-making, action-taking, evaluation*
- *Faster cycles of achievement and goal attainment*
- *SMARTer goals*
- *Increase in intra-group trust*
- *Increase in bridging and knowledge transfer throughout the organization*

Must Concurrently Evaluate Intended Outcomes of Collaboration

Further research needs to focus on identifying processes, behaviors, values, norms, rituals, stories, and motivations that distinguish high performance CoPs from poor ones... An initial starting-point for such comparisons would be the distinction between CoPs that have high output of intellectual capital from those that do not.

-O'Donnell, 2003, p. 117

A learning organization is judged by its results.
-Senge, 1994, p. 44

Collaboration and Student Achievement

Since 2002 one NE school district targeted the bulk of its' professional development resources on the cultivation of collaborative leadership, practitioner collaboration, and the collaborative improvement of instruction

Student academic performance scores on the New Standards Reference Exam (NSRE) have increased each year in nearly all categories

After four years, the dropout rate decreased 4 percentage points to 2.1%, the lowest in the state

Wrap Up...

*How might you integrate
these concepts into practice?*

*What short-term action steps
might you take?*

*Biggest “take homes” and
“Ah-has!”*

A new order of things...

It ought to be remembered that there is nothing more difficult to take in hand, more perilous to conduct, or more uncertain in its success, than to take the lead in the introduction of a new order of things.

Because the innovator has for enemies all those who have done well under old conditions, and lukewarm defenders in those who may do well under the new.

This coolness arises partly from fear of the opponents, who have the laws on their side, and partly from the incredulity of men, who do not readily believe in new things until they have had a long experience of them.

~ Machiavelli, *The Prince*

Thank You!