

When you are learning about the organization:

- What do you/does the organization dream about?
- What becomes possible?
- What brings us here?
- If the issue we are discussing today had a theme song, what would it sound like?

When you are trying to understand weaknesses/threats:

- What are you tolerating?
- Where do you feel that in your body? [Or... if the organization had a body, where does it feel that pain?]
- What suffers if we continue this way?

When you want to know the reaction to new information:

- How does/did that land?
- What's here now?
- Stop for a second, what has just happened?
- What's the weather in the system now?

When you notice a change in the dynamic:

- What just happened in the room?
- What are you aware of in between you at the moment?
- What is new in the room?

When you need the client to notice the shift:

- It feels like the temperature just changed.
- I'm noticing lots of confused faces right now.
- I notice that everyone is looking down (*or whatever signal is happening*). What's here?